

Marcus & Millichap

THE FOTIS GROUP

YOU ARE CORDIALLY INVITED

On **Thursday, December 1st at 4:00 PM**, please join us for an exclusive seminar for NYC building owners to meet and interact with various industry professionals to learn how the NYS Election results may influence the market, understand how rising interest rates are effecting investor decisions, hear how the rental market will change in 2023 and find out what other owners are doing to plan for the future.



Matt Fotis

Senior Managing Director
Marcus & Millichap

NYC Building Sales Market
Update



Todd Pajonas

President
Legal 1031 Exchange Services, Inc.

IRS requirements to successfully
execute a 1031 exchange



Louis Karol

Partner
Moritt Hock & Hamroff LLP

Trust & Estate Planning



Martin Heistein

Partner
Belkin • Burden • Goldman, LLP

NYS Election Results
Potential Multifamily Regulatory
Changes & Operating Post HSTPA



Judson Kauffman

Senior Managing Director
NNN Pro Group, Marcus & Millichap

Single Tenant NNN Properties How
to stop managing real estate, defer
my capital gains tax and increase my
annual net cash flow?



Robert Sedaghatpour

Founder & CEO
Stratco Property Solutions

Providing NYC Building Owners a
turnkey approach to obtain energy
efficiency incentives and rebates for
property upgrades and retrofits



Chris Marks

Senior Vice President Capital Markets
Marcus & Millichap Capital Corporation

Capital Markets Update, Refinancing
& Acquisitions Loans

IMPORTANT DETAILS:

December 1, 2022 @ 4:00 PM
The Cornell Club - New York
6 East 44th Street
New York, NY 10017

RSVP:

Contact Rosemarie Melville if you are interested
in attending our seminar: (212) 430-5206 or
Rosemarie.Melville@MarcusMillichap.com